



 **cherrywork.**

Supplier Collaboration Portal

CASE STUDIES

One of the largest agribusiness conglomerates and food company in Indonesia with numerous subsidiaries for Pulp & Paper and Palm oil.

Challenge

- Engaging with multiple suppliers across geographies with a manual process of supplier onboarding - which was time consuming and complex. Without a clear system in place to onboard and develop new supplier partnerships, the company was facing a risk of losing valuable business
- Lack of visibility to data across multiple internal teams and suppliers triggered process inefficiencies and data inconsistencies

Cherrywork® Supplier Onboarding Portal for an Agribusiness Conglomerate

Solution

- ✓ Development supplier onboarding portal using of SAPUI5, for self-registration
- ✓ Provision for uploading documents by suppliers
- ✓ Verification, compliance, risk assessment, approval and creation of supplier master data

Outcome

- Digitized platform for supplier self-registration
- End-to-end visibility of supplier onboarding process through a single portal
- Data integrity of supplier records with periodic verification
- Improved efficiency and risk mitigation
- Strong buyer-supplier communication



Business Impact

3X

Improvement in velocity of onboarding new suppliers

40

New suppliers onboarded per month

40%

Savings due to digitalization

An American fortune 500 company and one of the largest manufacturers of medium and heavy-duty commercial vehicles in the world. It also designs and manufactures advanced diesel engines, provides financial services, information technology, and distributes truck parts related to its principal business.

Challenge

- Non-centralized manual processes for order management, freight management and bid management
- High cost and lack of clear visibility on planned routes, carriers of goods, planning of delivery for suppliers
- Customs management through emails

Cherrywork® Unified Portal with SAP Transportation Management

Solution

- ✓ Unified supplier portal on SAP Cloud platform
- ✓ Real-time collaboration between suppliers and client's internal teams
- ✓ The supplier portal integration with SAP TM and GTS systems
- ✓ Built using multiple SCP services like Fiori, java, ODATA, HANA, integration and IAS

Outcome

- Increased productivity
- Clear visibility on carriers of supplier goods, planned routes, cross talk shipment and planning of delivery
- Route optimization resulted in significant reduction in cost of transportation
- Advance shipment notifications helped with warehouse management
- Reduction in operational expenses as a result of optimized customs processes



Business Impact

100%

Dependence on paperwork eliminated

360°

Visibility of delivery cycle, stock and collections

A background image of a man in a dark suit, light blue shirt, and dark tie, smiling and shaking hands with another person whose hand is visible in the foreground. The image is semi-transparent and serves as a background for the text.

Customer is a global leader in apparel manufacturing that is also transforming water management. A denim pioneer that is a trailblazer in advanced materials and a wearable technology manufacturer that is also delivering state-of-the-art engineering solutions.

Challenge

- Struggling with limited visibility and tracking order requests due paper-based process for Purchase orders and Invoicing
- Engaging with multiple suppliers across geographies with a manual process of Source to Pay - which was time consuming and complex

Cherrywork® Supplier Collaboration Portal

Solution

- ✓ Dynamic task routing based on invoice value
- ✓ Supplier Portal to perform Self Registration, PO Confirmation, ASN, Service Requests, and post invoices in SAP
- ✓ Audit trail
- ✓ Alerts and Notifications in case of exceptions
- ✓ Ability to forward tasks and manage substitution rules

Outcome

- Vendor Self Service
- Real time Payment Information
- Reduced internal- resource demands
- Expedite Dispute Resolution
- Improved inventory management by keeping track of invoices and dates of purchase
- End-to-End Supplier Visibility



Business Impact

100%

Streamlined and standardized rule- based business process workflow

360°

Visibility and auto posting of completely matched invoice

40%

Savings due to digitalization

The customer is one of the most preferred online grocery chains in the industry, operating in the New York City Metropolitan area. They required a mobile application that would ensure their delivery team efficiently picks the orders and delivers them in a faster and simpler way, thereby increasing customer satisfaction.

Challenge

- Struggling with limited visibility and tracking order requests due paper-based process for Purchase orders and Invoicing



Cherrywork® AP Automation for an e-Grocery chain in US

Solution

- Dynamic task routing based on invoice value
- AP workbench to review, make corrections and post invoices in SAP
- Audit trail
- Alerts and Notifications in case of exceptions
- Ability to forward tasks and manage substitution rules

Outcome

- Improvement in speed analysis and better customer relationship
- Cost savings, improvement in management of cash flow and working capital
- Confidence in effectiveness of internal controls for compliance purposes
- Focus on business operations rather than invoice processing



Business Impact

100%

Streamlined and standardized rule-based business process workflow

360°

Visibility and auto posting of completely matched invoice

The customer is a global manufacturing solutions provider. It has a large base of Partners ranging from the world's biggest to the upcoming tech start-ups. Most of the communication and transactions were executed over mails or phone calls, with minimal or no end-to-end visibility.

Challenge

- No standard workflow for supplier onboarding
- Long lead time to onboard new suppliers
- No automation for redundant onboarding tasks
- No risk management for suppliers
- Missing supplier compliance & regulation metrics

Cherrywork® Supplier Onboarding Portal for a Manufacturing company

Solution

- ✓ Cloud based application to onboard suppliers
- ✓ Customizable workflow and business rules
- ✓ Risk management integrated
- ✓ Integration with backend SAP ERP

Outcome

- Streamlined supplier onboarding process
- Approval workflow for governance and accuracy
- Risk management
- Real time access to information at finger-tips
- Yield analytics on top suppliers

JABIL



Business Impact

100%

Streamlined and standardized supplier onboarding process along with risk management

About Incture

Incture is one of the leading providers of digital applications, products, and digital engineering solutions on SAP® Business Technology Platform. Cherrywork® is a comprehensive extensions suite for SAP customers delivering packaged business value with agility and at scale to address evolving business requirements.

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